

DECISION MAKING MATRIX

We take decisions all the time. Indeed we are so used to doing it, that we often forget to check with others who might be affected by that decision how they would like to be involved in that decision. Sometimes we don't think that through ourselves either, and get surprised when a friend or colleague starts shouting at you down the telephone line.

There are four basic ways to take decisions, and good decision making is clear about which one it is using.

It's common for a single issue to incorporate all four different ways.

<p>JUST DO IT AND DON'T BOTHER TO TELL ME</p>	<p>JUST DO IT BUT TELL ME ABOUT IT</p>
<p>BEFORE YOU DO IT ASK ME WHAT I THINK</p>	<p>BEFORE YOU DO IT INVOLVE ME IN THE DECISION</p>